

GUERILLA TACTICS



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CPD Day Sessions 14 November 2018

Architecture for social Purpose

Measuring the social value of design
Flora Samuels, RIBA Vice President for Research

Health, Safety and Wellbeing

Designing for fire safety
Chair: Jane Duncan
Speakers: Paul Bussey, AHMM and Arnold Tarling, Consultant

How to become the Principal Designer – and get paid for it!
Paul Bussey, AHMM

Business, clients and services

Fee proposals and negotiation
Stephen Brookhouse, University of Westminster

Enabling and managing practice growth
David Miller, David Miller Architects

How to claim R&D tax relief
Reena Champaneri, Moore Stephenson

Strategic marketing – how to position yourself vis-à-vis the clients you want
Rachel Birchmore, Are Be Marketing

How to set up and run a property development business

Will Wimhurst, Wimhurst Pellegrini

(Small) Business Therapy

Chair: Angela Dapper

Panellists: Mike Tonkin, Tonkin Liu

Clare Nash, Clare Nash Arch

Paul Bulkeley, Snug Architects

Sue Stringfellow, Harrison Stringfellow

Legal, regulatory and statutory compliance

What you need to know about employing staff – legal obligations and beyond

Simon Horsfield, Gunner Cooke

How to minimise your PI insurance risk

Paul Dinwoodie, RIBA Insurance Agency

Procurement and contracts

Introducing the new RIBA Professional Services Contracts

Ian Davies, Consultant Architect

Professional Pitfalls: contracts, indemnities and implied obligations

Indu Ramaswamy, Allies and Morrison

Places, planning and communities/ conservation and heritage

The essentials of making successful planning applications

Colin Haylock, RTPi

Viability assessments in planning

John Wachter, GLA

What you need to know about Listed Building Consent

Sarah Khan, Roger Mears Architects

Sustainable Architecture

Sustainability for small practices – practical steps and how to get paid

Alex Whitcroft, Bere Architects

Gary Clark, Wilkinson Eyre

Design, construction and technology

Learn how to use VR in three easy steps

Tomas Millar, M+H Workshop